

Join us for the APRA-Illinois Fall Conference!

Date: Friday, December 4, 2009

Time: 8:30 a.m. - 12:30 p.m.

Schedule:

- I. 8:30-8:55 Registration and Breakfast
- II. 9:00-10:30 "Web Technologies: Perspectives from First Monday"
- III. 10:30-10:45 Break
- IV. 10:50-12:20 "Philanthropy in Emerging Markets: Research and Analysis"

About the Program:

I. Web Technologies: Perspectives from First Monday

Ed Valauskas

II. Philanthropy in Emerging Markets: Research and Analysis

Jie Pan, Sergey Kucherenko, Kevin Robbins

As business and education have become more global, the world of philanthropy has witnessed an ongoing concentration of wealth in emerging market nations. Non-profit organizations cannot ignore the philanthropic potential in such nations. Prospect research in emerging markets is often challenged by difficulties obtaining reliable financial data and differences in culture, politics and philanthropic attitudes hinder assessment of gift capacity. This session proposes a research strategy focused on "big picture" questions about economy and culture. Three major emerging market countries will be covered: China, India and Russia. We'll analyze both opportunities and risks in these economies, paying special attention to the impact of the global financial crisis for each case. We demonstrate how analysis of economic trends and philanthropic culture is an effective approach to identifying overseas prospective donors for non-profit and higher education institutions.

About the Speakers:

Ed Valauskas is a lecturer at the Graduate School of Library and Information Science at Dominican University. He is also Curator of Rare Books at the Lenhardt Library of the Chicago Botanic Garden. Ed is also the founder and chief editor of First Monday, a peer-review scholarly journal about the Internet published since 1996. Visit Ed's Wikipedia page at http://en.wikipedia.org/wiki/Edward_J._Valauskas.

Sergey Kucherenko obtained his BA from Kiev State University in International Relations, and proceeded to graduate study at the University of Illinois at Chicago where he completed his MA in Political Science. He also holds an MBA in Finance with distinction from DePaul University. He currently works as Financial Analyst at the University of Chicago in the Strategic Planning and Constituency Development Department.

Jie Pan recently joined the staff of the Illinois Institute of Technology as Associate Director of Prospect Research. Previously, she had been a research analyst at the University of Chicago

since 2006, where she specialized in international research and prospecting and served as the research liaison for the university development offices for the constituencies in Europe and Asia-Pacific. Jie holds an M.A. in French from the University of Pennsylvania and an M.A. in International Relations from the University of Chicago.

Location:

University Center, 525 South State Street, Chicago.

For directions, please visit <http://www.universitycenterconference.com/overviewnew/location>.

Fee:

Current members of APRA-IL have three options:

- . \$55 - Renew your APRA-IL registration for 2010 (\$35) and attend the 2009 Fall Conference (\$20) - Best value!!!
- . \$25 - Attend the 2009 Fall Conference without renewing your membership for 2010
- . \$35 - Renew your membership for 2010 without attending the 2009 Fall Conference

Non-members of APRA-IL:

- . \$40 - Attend the 2009 Fall Conference without becoming a member of APRA-IL

Please RSVP to:

Sonja Daniels

Prospect Research Manager

Feeding America

35 East Wacker Drive, Suite 2000

Chicago, IL 60601

(312) 641-5596

sdaniels@feedingamerica.org

Checks and completed membership applications can be sent to the above address, or visit our Web site to pay via PayPal: www.apra-il.org .