

Director of Development – Goldwater Institute – Phoenix, AZ

The Phoenix-based Goldwater Institute, hailed by George Will as “America’s most potent advocate of limited government,” seeks an experienced, enthusiastic, and detail-oriented Director of Development.

The Director of Development is responsible for leading the fundraising team in developing, implementing and supervising fundraising initiatives in support of the Institute’s mission. The Director will oversee a new strategic fundraising initiative that will be designed to double the Institute’s base of support in a two-year period. The Director coordinates with development consultants and the Institute’s policy, communications, and litigation teams. Additionally, the Director oversees all Institute events and is responsible for developing and sustaining relationships with Institute donors, prospective donors, and community leaders. This position reports to the President.

Minimum Requirements

- A bachelor’s degree
- Six to ten years of related work experience in fundraising and development, preferably in politics or public policy, more experienced candidates welcome to apply
- A demonstrable history of setting and achieving concrete fundraising goals
- Excellent writing skills
- Excellent verbal and interpersonal communication skills
- Enjoy working in a fast-paced environment and
- Understand and embrace the Institute’s mission and public policy objectives

Qualified candidates will have a proven track record of success in identifying and cultivating donor relationships, exercise maturity, professionalism and integrity at all times, possess excellent management and mentoring skills, and be able to handle multiple projects in a growing organization.

Goldwater pays a competitive salary and provides excellent benefits: employer-paid group health insurance, health savings accounts, 403(b) plan with an employer match, long-term disability insurance, accidental death and dismemberment insurance, life insurance, accrued vacation and sick time, and a voluntary dental plan.

Address cover letter and resume and two writing samples to claire@talentmarket.org.

The Goldwater Institute is an equal opportunity employer. www.goldwaterinstitute.org