



**Illinois Institute of Technology**  
**Chicago, Illinois**  
**Senior Director, Advancement Services**  
**Office of Institutional Advancement**

Illinois Institute of Technology (IIT) seeks candidates for the position of Senior Director, Advancement Services. Reporting to the Associate Vice President/ Campaign Director, the Senior Director is responsible for the strategic design, development and implementation of support functions that will enable IIT to achieve its goals in fundraising and alumni engagement. The Senior Director is a member of the Institutional Advancement leadership team participates in campaign and programmatic planning as a member of that team.

Reporting to the Senior Director are teams responsible for:

- 1) Prospect Research and Management;
- 2) Information Services and Analytics;
- 3) Administrative Services and Organizational Development.

The successful candidate will have a bachelor's degree and at least ten years of relevant experience in development, fundraising, prospect research/management and/or administration for higher education or other non-profit organizations. Demonstrated proficiency with Relationship Management databases essential, Raiser's Edge experience a plus. .

The global challenges today require powerful, yet practical, solutions. IIT has a proven record of achievement in technology-focused research and education. IIT attracts and fosters remarkable scientists, scholars and professionals who work in key disciplines. Their research has created industry-changing ideas, processes, tools, and products, earning myriad patents and altering the landscape of their fields

IIT's distinctive, technology-oriented, interprofessional curriculum produces graduates who are inventive thinkers, entrepreneurs and leaders in many fields. At IIT, the interaction of multiple intellectual frameworks fuels creative thinking. IIT is producing graduates in engineering, science and the professions who have discipline-specific expertise, who are also known for their values and their ability to create, innovate, initiate and lead.

We are poised at a transformative moment in our history. Our president, provost and deans, in partnership with a committed board of trustees, faculty, students and staff, have led a rigorous strategic planning process and developed a vision for the future of Illinois Institute of Technology that is ambitious, but achievable. We are now in the planning phase of a comprehensive fundraising campaign to make this vision a reality. A

successful campaign will provide the resources to propel IIT into the top ranks of technology-oriented universities and gain international recognition for its distinctive education and research. We invite you to participate in this transformational campaign.

Founded in 1890, IIT is a private, Ph.D.-granting university that awards degrees in engineering, the sciences, architecture, law, design, psychology, humanities, and business. The Main Campus is located minutes from downtown Chicago and its beautiful lakefront, and was designed by Ludwig Mies van der Rohe, one of the 20th century's most influential architects. Visit [www.iit.edu](http://www.iit.edu) for more information.

Competitive benefits including tuition remission for employee/dependents. Free shuttle to and from Union/Ogilvie stations. Easy access to campus by CTA.

Apply online at [www.iitri.iit.edu/applicants/Central?quickFind=51133](http://www.iitri.iit.edu/applicants/Central?quickFind=51133)

EOE/MFDV