

Job Info

Company Name: Purchase College

Position Title: Director of Development

Location(s): Purchase, New York, United States, 10577

Purchase College SUNY located in Westchester County seeks a Director of Development reporting to the Vice President for External Affairs and Development. Purchase College has distinctive liberal arts programs and professional training in the performing and visual arts.

Principal duties to include: Researching and identifying foundation (institutional, corporate and family), and individuals to support the mission of Purchase College at a leadership gift level; developing strategies designed to engage potential donors in ways that encourage their substantial philanthropic investment in the college and its programs and activities; writing proposals informed by the College's strategic plan, urgent priorities and meetings with faculty and staff; face to face solicitations of individual donor / prospects; working collaboratively with the Assistant Vice President for External Affairs and Sponsored Research and Directors of Annual Giving and Alumni Affairs and Associate Director of Development to ensure the achievement of overall departmental goals and objectives; planning and executing events for donors to encourage gifts to meet the priorities of the institution; implementing and promoting planned giving communications strategies working with Continuum.

BA required, MA preferred with 10 years strong development experience. Knowledge of Raiser's Edge and experience in higher education a plus.

The Director is part of a team of development professionals and will have demonstrated: advanced written and oral communication skills with a mastery in proposal development; successful major gift campaign experience; expertise with fundraising software and databases and on-line prospecting sources; a knowledge of planned giving instruments, and experience with donor events.

To apply for this position, please visit the following website and complete an application and attach a cover letter and resume:

<https://jobs.purchase.edu>

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