

**Manager, Corporate and Foundation Relations
Development Office
Reference No. 225/0210**

The University of Sydney is Australia's premier University with an outstanding global reputation for academic and research excellence, and employs over 6,800 permanent staff supporting over 46,000 students.

The Development Office of the University's External Relations Portfolio, seeks to increase philanthropic support for the University from alumni, friends, corporations and foundations. The Development Office seeks to appoint a highly-strategic individual to the position of Manger, Corporate and Foundation Relations to design and implement a program of fundraising through corporate and foundations to support identified priorities of the University.

You will be a highly accomplished communicator and strategic thinker who is able to gain the confidence, support and buy-in of all staff in the University. Exhibiting a high-level of professionalism at all times you will be able to establish long-term partnerships and strengthen existing relationships with the corporate and external foundation sectors as well as key communities.

This senior role will see you identify, cultivate, solicit and steward corporations, corporate foundations, and private foundations, and increase the visibility of the University in this area. You will also advance the Universities interests by researching and identifying sources of support, and proactively seeking opportunities to generate new proposals based on corporate guidelines and interests.

The position is full time continuing subject to the completion of a satisfactory probation period for new appointees. Membership of a University approved superannuation scheme is a condition of employment for new appointees.

Remuneration package: An attractive remuneration package is available (consisting of a base salary, leave loading and employer's contribution to superannuation).

All applications must be submitted online. Visit sydney.edu.au/positions and search the reference number for more information and to apply.

Closing Date: 11 March 2010

The University is an Equal Opportunity employer committed to equity, diversity and social inclusion. Applications from equity target groups and women are encouraged.

The University reserves the right not to proceed with any appointment.