



CONTINUING EDUCATION POINTS TRACKER

CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.

Activity Organizer: - Apra
Title of Activity: - Apra Webinar Series
Names of Presenter(s): - Various
Dates and Location: - January - December 2020

Date: Monday, February 24, 2020

Session 1: 1:00 [pm] - 2:00 [pm] (1. pts)

Successful Trips for Your Fundraisers

Date: Wednesday, March 4, 2020

Session 1: 1:00 [pm] - 2:00 [pm] (1 pts)

Bringing New Life to Prospect Development Meetings

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Total number of points attained: _____

Date: Wednesday, April 15, 2020

Session 1: 1:00 [pm] - 2:00 [pm] (1 pts)

Find the Major Gift Donor of Your Dreams: The Importance of Affinity Ratings and Customization in Your Wealth Screening

Date: Wednesday, April 29, 2020

Session 1: 1:00 [pm] - 2:00 [pm] (1 pts)

Donor and Institution Centered Research

Date: Wednesday May 13, 2020

Session 1: 1:00 [pm] - 2:00 [pm] (1 pts)

Data-Driven Prospect Development in a Volatile Market

Date: Wednesday, May 27, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

Know Your Donor, Mitigate Risk - Due Diligence for Nonprofit Organizations

Date: Wednesday, June 17, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

Planning for an Uncertain Future: a Public Health-Based Framework for Fundraising KPIs

Courses Marked **NFR** (Non Fundraising Related) may be counted towards the 10 point maximum of NFR Courses on the initial CFRE application and the 5 point maximum on the re-certification application.

Find more **CFRE approved** continuing education opportunities on **My Education Finder**:
<http://www.cfre.org/continuing-education/my-education-finder/>

Date: Wednesday, July 8, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

Risks, Opportunities, and Resilience: Lessons Learned from the Great Recession to Take Action Now

Date: Monday, July 27, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

Revising Practice in Prospect Research: How Should We Really be Interpreting Financial Information

Date: Wednesday, July 29, 2020

Session 1 1:00 [pm]- 2:00 [pm] (1 pts)

Bridging the Gap: Empower Gift Officers with Advanced Analytics and Blackbaud Fundraiser Performance Management

Date: Wednesday, September 2, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

Federal Data Privacy Policy and the Social Good Sector

Date: Tuesday, September 15, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

LEAN IN: How The Last Worldwide Crisis Prepared Me for 2020

Date: Wednesday, September 23, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

How Organizations Can Leverage Wealth Screening and Data from Donors Acquired during the COVID-19 Crisis to Accelerate Fundraising Growth and Improve Retention

Date: Wednesday, September 30, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

Propensity Modeling | The Importance of Feature Engineering for AI

Date: Wednesday, October 14, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

Same-Page Strategy: Driving Results through Custom Profiles

Date: Monday, November 9, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

Embracing Innovation: BWF's Amplified Intelligence

Date: Wednesday, November 18, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

Defining and Evaluating the International Prospect Pool

Date: Wednesday, December 9, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

How to Measure Corporate and Foundation Relations Gift Officers

Date: Wednesday, December 16, 2020

Session 1 1:00 [pm] - 2:00 [pm] (1 pts)

Tableau Dashboards for Portfolio Management

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